



ALLPI 4th QUARTER NEWSLETTER

Leather for Health, Wealth and Luxury!

Oct . Dec 2018 (Issue No. 16)

Contents	#
ALLPI Consultative Meeting 2018 Concluded with Success	1
Executive Director's Message	2
ALLPI Conducted Training on Leather Footwear Design, Craftmanship and Export Readiness for Selected Ethiopian SMEs	7
ALLPI participated on the "11th Asia International Conference of Leather Science and Technology (AICLST)" Conference	8
ALLPI Signed MoU with West Kurdufan State of Sudan	9
Training of Trainers (ToT) Conducted in Sudan	9
Website Design and Management Training was Conducted for the Karari VTEC IT Staff	10
Export Readiness Training to Boost the Sudanese Export Market	11
Linking the Zambia Leather Industry to the Copper Mines Industry	12
Government makes hide exports easier in Zimbabwe	14
Brazil's footwear exports down more than 10% in 2018	14
Vietnam calls for co-operation between local and FDI companies	14
Leather an obvious choice for Nigeria	15
New seminar programme for Chennai	15

ALLPI Consultative Meeting 2018 Concluded with Success



Partial View of the ALLPI Consultative Forum

The ALLPI Annual Consultative Forum which was held during 11th – 13th December 2018 at Coral Port Sudan Hotel in Port Sudan, Sudan was successfully concluded.

The Forum was held with the Theme of "Focusing on Innovation to Transform Africa's Leather Sector towards Productivity and Competitiveness!"

The following objectives guided the attainment of the referred to theme:

- » Creating opportunity to share the national and regional leather sector success stories (Promote cross fertilization of success models);
- » Building consensus towards innovation, quality assurance and their importance for export readiness in reference to recent events;
- » Sharing research undertakings by identified players at regional and global level
- » Identifying the key challenges and interventions towards achieving sustainable regional leather sector development
- » Enhancing the leather tanning industry sustainable production processes, consumption and eco-entrepreneurship
- » Discussing on the potential pathway to capacity building and technology transfer from both global and regional perspectives.

The opening of the forum was graced by the presence of H.E. Alhaj Muhamad Ali, the Governor of the Red Sea state, HE. Mr. Ali Omer-Alsharif Alhindee-Minster for Production and Economic Resources of the Red Sea State and H.E. Dr. Jaafar Ahmed Abdalla - Minister of Industry and Trade, Khartoum State.

The forum was attended by 90 participants representing National, Regional and International Stakeholders in the leather sector from 11 Eastern and Southern African countries, (Eritrea, Ethiopia, Kenya, Malawi, Rwanda, Sudan, Swaziland,

ALLPI to Host IULTCS 2021 Congress



Certificate Number: 14079-Q15&E15-001
ISO 9001, ISO 14001

**NEXT ISSUE
MARCH 2018**

Continued on Page 3.....



Prof. (Dr⁵) M. Mwinyihija, ED of ALLPI

ED's MESSAGE FOR 2018 ALLPI NEWSLETTER

Dear Esteemed Readers,

Welcome to the last Quarter Newsletter of 2018!

With 2018 now behind us, I am pleased to share with you some of the milestones already accomplished during the ending year whilst highlighting of some of the major activities of the Fourth Quarter.

I'm delighted to announce that African continent started the year with a blessing with my appointment as the Vice President of the International Council of Tanners (ICT) in a colorful ceremony which took place during its annual general meeting held in Hong Kong on 13th March 2018. As the Executive Director of Africa Leather and Leather Products Institute I will serve at the helm of the world's second most coveted position in the leather sector for a term of two years. I'm also grateful to mention that as an International renown scientist in the leather sector arena, and an outstanding contribution to the development of leather sector in the African continent and region in particular, the Senate of Sudan University of Science and Technology (SUST) awarded me an Honorary Doctorate in recognition of my continued role to develop the

leather sector in the continent.

On leather sector platform, ALLPI hosted (separately) high-powered delegations from Sudanese Government and East African Community (EAC) who were on leather sector fact finding in Ethiopia.

During the period under review, ALLPI was graced with the visit of Her Excellency (H.E) CHILESHE KAPWEPWE the incoming Secretary General of COMESA. H.E was accompanied by Mr. Simal Amore, Chief Strategic Planning and Research, COMESA Secretariat and the Head of COMESA Liaison to the Africa Union (AU) Amb. Salvator Matata. While addressing ALLPI'S Senior Staff, Her Excellency hailed the entire ALLPI community for the excellent performance the Institute had shown. She took note of the recognition of the Institute's success registered in the Continent during the implementation of the agenda on development of the leather Sector.

On ALLPI's performance, the Institute registered the following accomplishments which encompassed: technical assistance given to our Member States (MS) by sending ALLPI Team of Experts to each country to strengthen leather development activities in the following areas; training of more than 600 personnel from

private and public sectors in leather technology and related domains: prepared and submitted number of the documents: proposals to Member State and International Organizations; reviewed Strategy and Policy to support to Member States (Sudan, Zambia and Zimbabwe); designed and completed the strategy of Mauritius, designed and completed the strategy of FLEMEA, Uganda; ALLPI also successfully negotiated with BADEA officials to extend the expiry date to June 2019 of a total sum of US\$ 400,000.00; publication and dissemination of ALLPI Quarterly Newsletters; facilitated Participation of 28 leather sector SMEs in Inter and Intra Trade Promotion both regionally and Internationally; signed 13 MOUs with various Universities and other Institutions which include: Institute for Creative Leather Technologies, University of Northampton (ICLT) UK, Sudan University of Science and Technology (SUST), University of Bahri-Sudan, University of North Kordofan, Sudan Technological University, West Kordofan State, Red Sea State, Investment and Industry Commission, North Kordofan State, Ministry of Human Development, Antiquities and Tourism - Khartoum State, Kyambogo University (KYU), Uganda, School of Engineering and Technology, Kenyatta University - Kenya, Small Industry Development Organization, (SIDO) of Tanzania - and Maverick Promotion PLC - Ethiopia.

During the year under review, ALLPI Introduced WhatsApp Group platform on SMEs which is an experience sharing, educative and informative platform. This will continue keeping us connected with respect to information in the region's leather sector development and other activities in the sector within African Continent and world at large.

It was another milestone achievement for ALLPI after it was Audited and given a nod for the next three years for certified QMS ISO 9001:2015 and EMS 14001:2015 status.

As a member of the IULTCS Executive Committee, I participated in its Committee's Meeting held in Xian, China held on 16th -19th October 2018. During the Meeting, I highlighted the progress of the preparation of IULTCS Congress which will be held in Addis Ababa in 2017 and for the first time to be held in African Continent.

ALLPI closed the year by holding the 12th annual Regional Leather Sector Consultative Forum at Coral Port Sudan hotel, Port Sudan from 11th to 13th December 2018.

The opening of the forum was graced by the

presence of H.E. Alhaj Muhamad Ali, the Governor of the Red Sea State, H.E. Mr. Ali Omer-Alsharif Alhindee, Minister Production and Economic Resources of the Red Sea State and H.E. Dr. Jaafar Ahmed Abdalla, Minister for Industry and Trade, Khartoum State. The forum was attended by 90 participants representing National, Regional and International Partners in the leather countries, (Eritrea, Ethiopia, Kenya, Malawi, Rwanda, Sudan, Swaziland, Tanzania, Uganda, Zambia and Zimbabwe,) and Partner Organizations representatives from India, Italy and Turkey.

Some of the recommendations from the forum were: ALLPI to be inviting potential buyers of leather and leather products to participate in the forum, involve students from universities on graduation and other educational programs in the leather sector, assist enterprises to convert rejects to valuable products that will help to reduce losses along the value chain including raw hides and skins, establish database of SMEs with their profiles in order to have a database of enterprises for marketing purposes, develop Africa trade mark for e-commerce and export promotion.

At the end of the Forum, the participants rated the overall organization of the Forum to be excellent (70%) while 100% indicated that, it achieved its objective with the most frequently cited topics as technology, collaborative and sharing of good practices.

The theme and Objectives of the Forum was "Focusing on Innovation to transform Africa's Leather Sector towards Productivity and competitiveness"

In the final (fourth) quarter, we continued to heighten our activities as you may witness from the contents of this Fourth Quarter Newsletter.

We appreciate the support, feedback and information provided by those of you who participated in our activities, and kindly accept our appreciation for your collaboration with continued hard work and dedication. We value the insights you shared with us all through 2018.

Happy New Year to all of you and we look forward to seeing further strengthened collaboration and support in 2019!

Prof. (Dr5) Mwinyikione Mwinyihija,
Executive Director.

ALLPI Consultative Meeting 2018 Continued from Page 1

Tanzania, Uganda, Zambia and Zimbabwe,) and Partner Organizations representatives from India, Italy and Turkey.

The opening event started with welcoming address,

opportunity to host this important Forum and thanked ALLPI for choosing port-Sudan for the event. He made mention of other increasing number of international conferences being held in Port-Sudan. HE the Governor gave highlights on the tourism potential of the Red Sea state- state, rich heritage and resources including the rich marine resources along the coastal state and large



Partial View of the Opening Ceremony of the Forum



Partial View of the Opening Ceremony of the Forum

delivered by Prof. Mwinyikione Mwinyihija, Executive Director (ED), ALLPI. Prof. Mwinyihija recognized the presence of H.E. Governor of Red Sea State –Alhaj Muhamad Ali, State Ministers, esteemed invited guests and participants. Prof. Mwinyihija once again thanked the Governor, higher officials and people of the Red Sea State for the warm welcome and unparalleled hospitality. He then highlighted key socio-economic aspects of leather sector related to employment, wealth creation, rural development and gender parity. As such, reiterated the need for appropriate transformational strategies as prerequisite to the continent's sustainable development initiatives.

population of livestock to support leather industry. He indicated the existence of activities to develop the leather industry in the State and the existence of initiative to further strengthen them. The Governor assured participants that Sudan is a safe place to live and visit, invited to enjoy the hospitality of the Sudan people and concluded his speech by declaring the official opening of the consultative forum.

He then mentioned the natural resources that Sudan has in general and the abundance of sea natural resources along the coastline in Red Sea State in particular. The importance of Port-Sudan as gateway to Sudan and neighboring countries was also indicated. He said, Port Sudan is proud to host the event is that could serve as motivation to other states and indicated the signing



H.E. Ministry of Trade and Industry of Khartoum State, Sudan

The Guest of Honour H.E. Alhaj Muhamad Ali, the Governor of the Red Sea state welcomed participants from their respective countries to red sea state and to Sudan. The Honorable Governor appreciated the



Guest of Honors Visiting the Mini Exhibition during the Forum

of an MoU with ALLPI for future further strengthened collaborative activities.

H.E. Dr. Jaafar Ahmed Abdalla -Minister of Industry

and Trade, Khartoum State, welcomed the participants to Sudan and reiterated the importance of the leather sector, and consequently the forum that discusses the sector's issues in the region. H.E. Dr. Jaafar gave statistical data on the rich livestock resource in Sudan, and indicated that Sudan is among the top countries in the world and Africa with such resources. He highlighted on the development map for the leather sector of Sudan that encompass new leather city that will be created to boost the sector with modern effluent treatment plant.

The process is underway and key infrastructures are being laid down such as water supply, road network. The leather city will have banks, conservation unit, workshops laboratories. The honorable Minister also mentioned the capacity building initiatives in technical skills development through supporting vocational training and putting in place a satellite design studio. Policies are also being put in place to support the leather sector. Dr. Jaafar thanked ALLPI for all technical support throughout the process and affirmed his esteemed Ministry's readiness to implement the outputs of the forum for the development



Panel Discussion After Member States Presentation



Partial View of the Award and Recognition Event



Panel Discussion After Academic Research Presentations



Partial View of Award and Recognition Event



Partial View the Group Discussion



Partial View of the Book Signing Ceremony

of the leather sector.

The Executive Director, Prof. Mwinyihija, appreciated the support, contribution and goodwill of the partners who contributed to the organization of this forum; UV enterprise, AFROTAN, Leather WORD Paris, Metis tannery for leather, SUST, COMAid-RISM-Sudan, BIOCHEMICA, Ethiopian airlines.

During the three-day deliberations the following reports were presented: report of the 5th SMEs Technical Committee Meeting and Matters Arising, ALLPI 2018 Key Performances and Program of Action, Country Presentations, IULTCS 2021 Congress Ethiopia Presentation, ALLPI Budget and Work Programs for the year 2019, ALLPI and Strategic Plan Review, and Presentations from Technology Groups and research outputs.

Specifically, ALLPI Supported Research Activities were presented by Dedan Kimathi University of Technology, Nyeri, Kenya, National University of Science and Technology Zimbabwe (NUST), Bahir Dar University-Ethiopia, Kyambogo University- Uganda, Sudan University of Science and Technology-SUST.

In addition, participants were grouped into four groups (Tanneries and Chemical suppliers, Academic Platform, Member States, and SMEs Platform) to discuss focusing on specific issues.

ALLPI recognized and awarded a Staff Member and a number of participants for the role they have played in the leather sector Recommendations.

At the end of the Forum, participants suggested the following recommendations that should be taken into consideration for future intervention:

1. Invite potential buyers of leather and leather products to participate in the 2019 consultative forum;
2. Involving students from universities on graduation

and other educational programs in the leather sector to participate in the consultative Forum;

3. Assist enterprises to convert rejects to valuable products that will help to reduce losses along the value chain including raw hides and skins;
4. Establish database of SMEs with their profiles in order to have a database of enterprises for marketing purposes;
5. ALLPI to pursue sharing knowledge and technology through Triple Helix Approach and enhance involvement of Youth in Leather value chain industry;
6. Develop Africa trade mark for e-commerce and export promotion;
7. Facilitate experience sharing visits between member States to promote sharing of success stories;
8. Collaborative researches with academia to focus on SMEs problems solving research activities;
9. Facilitate adoption of cleaner technologies, especially in tanning industries (eg. the Oxytech Reclamation Technology-enzymatic water treatment solution and others).



Group Photo of all Participants



Lunch organized by the Red Sea State of Sudan and Recognition of the Executive Director of ALLPI



ALLPI Conducted Training on Leather Footwear Design, Craftsmanship and Export Readiness for Selected Ethiopian SMEs

African Leather and Leather Product Institute (ALLPI) conducted a training on Leather Footwear Design, Craftsmanship and Export Readiness for selected SMEs from Addis Ababa and different regions of Ethiopia from 8th to 12th October 2018 in Addis Ababa at Ethio-International Footwear Cluster Cooperative Society (EIFCCOS) compound.

from the craftsmanship, material used and customer complaint was addressed during the Training. SMEs Footwear Export Market readiness also discussed with respect to customer communication, meeting customer requirements and importance of delivery time. The knowhow, skills and attitude of footwear and leather goods producers in the Design, Craftsmanship for Export Readiness was also assessed during the training to



Partial View of the Training

The main objective of the training was to develop the capacity of the SMEs for the potential upgrading and value addition to exports through developing Leather Products Design, Craftsmanship and Export Readiness skills. The aim of the training was to create the full understanding of the export market requirement and influence the best possible way in approaching the quality product which match local, regional and international demands.

As per the objective, the dynamics and principles of advanced footwear and leather goods design Fashion trend forecast, Fashion design, Prototype shoe and leather goods was explored. The practical directional approach with respect to major manufacturing defects in leather shoe and leather goods making that comes

evaluate the readiness for export.

The Training was conducted by Mr. Feraw Kebede who is a renowned footwear Technologist from Ethiopia and ALLPI Investment, Trade and Marketing expert Mrs. Birkinesh Gonfa as a facilitator of the Training Programme.

Thirty SMEs were participated in this training and Export readiness regarding product design preparation and development, product craftsmanship was addressed during the training.

At the end of the training the certificate was issued and handed over to participants by Mr. Nicholas Mudungwe Programme Coordinator of ALLPI.



Training Conclusion and Handing over of the Certificates to Participants

ALLPI participated on the “11th Asia International Conference of Leather Science and Technology (AICLST)” Conference

A Team led by Executive Director of Africa Lather and leather products Institute (ALLPI) Prof. M. Mwinyihija participated in the “11th Asia International Conference of Leather Science and Technology (AICLST)”. The conference was hosted by the China Leather Industry Association (CLIA) and organized by Shaanxi University of Science and Technology (SUST) in the city of Xi’an, Shaanxi province, China on the 16th -19th Oct., 2018.

Shaanxi province in China, Xi’an has strong strength in technology and education.

The theme of the conference was the Science and Technology Innovation Boosts the Transformation and Development of Global Leather Industry. The paper presented during the conference focuses on the topics of basic scientific researches of leather, leather chemicals, cleaner technologies for leather manufacture, composite



Partial View of the Conference



The General objective of participation in the above mentioned conference were information sharing experiences for the better support of leather development in Africa and to get input and supports from different stakeholders for the preparation of IULTCS 2021 Congress in Ethiopia. The IULTCS Committee meeting was also held during this conference and as ALLPI Executive Director is active member of this Committee the participation was very mandatory.

Xi’an, which was called “Chang’an” in ancient times, is one of the four world-famous Great Ancient Capitals in the world. As the most famous national historical and cultural city, Xi’an ranks the first place among the ancient capitals under several of the important dynasties in Chinese history. It is the cradle of Chinese nation, the birthplace of Chinese civilization and the representative of Chinese culture. Xi’an once was recognized as the capital city of 13 dynasties in China, as well as the political, economic and cultural center of China for more than 1200 years and has been known as the national history museum. It is the starting point of the “Silk Road”, and also the world famous tourist destination city. There are many attractive sites around the city, including the world-famous “Terra Cotta Warriors and Horses”, which has been called “the eighth wonder of the world”. Today, as the capital city of

materials and utilization of leather waste resource, environmental protection technologies in leather industry, progress on the detection techniques in leather-making, enterprises management and sustainable development of leather industry and intelligent manufacturing of leather products.

As a full Executive Committee member, ALLPI Executive Director participated in IULTCS Executive Committee meeting that was held on October 17, 2018 starting mid day. During the meeting the activities so far regarding the preparation of IULTCS 2021 congress in Ethiopia was presented and the proposed date of conference for IULTCS Ethiopia agreed by Executive members as of October, 2021. Participation in the IUE Commission meeting was also conducted during this particular conference and different activities related to environment protection planned for future activity. The Discussion with Ethiopian Embassy officials from Beijing was also part of the activity during the conference and the agreement was reached to initiate the activities from the concerned ministries to involve the Embassy in the IULTCS 2021 conference. After the closing session of the conference Executive Director of ALLPI Prof. Dr. Mwinyikione Mwinyihija delivered speech and presentation to post graduate students at Shaanxi University of Science and

Technology SUST. The main focus of the presentation was how Leather is important commodity in the world and the role of leather professionals for developing leather sector. This speech inspired the students to develop Leather sector and different questions were raised for discussion.

In this conference 400 participants from Asian and other parts of the world taking part and share the status of Leather development worldwide at this particular global phenomenon.

ALLPI Signed MoU with West Kurdufan State of Sudan



H.E Mohammed Yousif Kiber - Vice President of the Republic of Sudan and H.E Ahmed Ajab Elfaya Governor of West Kurdufan State witnessing the Signing Ceremony

Africa Leather and Leather Products Institute (ALLPI) in its efforts to develop the leather sector in the continent in general and the member states in particular, its Executive Director accompanied by the Cluster Development and Management Expert visited West Kurdufan State, Republic of Sudan.

West Kurdufan State contributes 26% of the total population of the livestock in Sudan with particular variety of sheep (Hamary) which it has big demand in Middle East, North Africa and Gulf Cooperation Council (GCC) Member States with some camels and considerable number of Goats and cattle.

ALLPI signed Memorandum of Understanding (MoU) to develop the leather sector in all the leather value chain segments in West Kurdufan State and the signing of this (MoU) was witnessed by H.E Mohammed Yousif Kiber - Vice President of the Republic of Sudan and H.E Ahmed

Ajab Elfaya Governor of West Kurdufan State.

Singing of this MoU is important for West Kurdufan State in its efforts to develop the leather sector since the state has huge potential in term of availability of the raw hide and skins which is not properly utilized and it is going as waste.

Among other activities the Executive Director visited the Sudan Technological University Technical College in Alfola the capital city of west Kurdufan State. West kurdufan state is one of oil producing states in republic of Sudan, therefore, the oil producing companies extended a corporate social responsibility programs in area of drinking water, farms, education and health.

In this context, Petro-Energy has expressed its readiness to support the SMEs leather Cluster in Alfola, the Capital city of West Kurdufan State.

Training of Trainers (ToT) Conducted in Sudan

Africa Leather and Leather Products Institute (ALLPI), in collaboration with the Sudan Ministry of Industry and Trade of the Republic of Sudan conducted a Training of Trainers (ToTs) on cottage vegetable tanning, footwear and leather goods manufacture with RISM availing funds for training. Training on cottage vegetable tanning was conducted at Sudan University of Science and

Technology Incubator (SUST) and the Footwear and Leather goods Manufacturing at Kerari Vocational and Entrepreneurial Training Centre.

The main objective of the training was to enhance skill development to facilitate technology transfer in aspect of leather processing at cottage level, footwear and leather



Partial View of Vegetable Tanning Training at the Incubation Center of Sudan University of Science and Technology (SUST)



Partial View of Leather Footwear and Goods Making Training at the Karari Vocational Training and Entrepreneurship Center



goods manufacturing techniques.

Training on Cottage Vegetable Tanning was conducted by Harrison Mungai (ALLPI) and Eng. Elsunni (SUST) while Footwear and Leather goods manufacturing was conducted by Moses Mwangi and Zipporah Muturi ALLPI's contracted Experts from Kenya.

The 9 day training took place from 16th – 24th December 2018 with participation of 35 trainees of whom 22 (63%) were males and 13 (37%) were females. They were drawn from both Public and Private Sector institutions.

Website Design and Management Training was Conducted for the Karari VTEC IT Staff

Africa Leather and Leather Products Institute (ALLPI), in collaboration with the Sudan Ministry of Industry and Trade of the Republic of Sudan conducted a Training on "Website Designing and Management" for three Staff of Karari Vocational Training and Entrepreneurship Center and one Staff from a similar institution in Khartoum State of Sudan.

The objective of the Training was to build capacity of the IT Staff of the Karari VTEC on designing and management techniques of the website. The Training was given by Mr. Awlachew Sintie, who is an IT and M&E Expert at ALLPI.

The Training involved assessment of the technological exposure and experience of the Trainees, choosing





appropriate technology for designing and implementation of a website, taking through the various steps of web designing using the Joomla website framework, collection and updating of information contents in the website, and general website management processes.

Out of the Training a bilingual (English and Arabic) with a domain name www.kararivtec.gov.sd was designed and operationalized. ALLPI will continue to support the IT Staff of Karari VTEC to update timely and provide information about the internal activity of the Center and any kind of leather and leather products information in Sudan.

The website is also linked with the ALLPI Website (www.allpi.int) to share information each other.

Exports Readiness Training to Boost the Sudanese Export Market

ALLPI in collaboration with RISM- SUDAN conducted a Training on “Footwear Design, Craftsmanship and Exports Readiness” targeting on the owners and managers of the footwear manufacturing SMEs operating in Khartoum State Republic of Sudan. The Training was conducted during 16th -24th December 2018 in Khartoum – Republic of Sudan.

The training objectives are:

Sensitization of the targeted participants on the issues related to footwear exports to regional and international markets. The potentialities are there and the markets are very huge in term of demand for the leather goods and footwear as well as the best practice from some least developed countries sharing similar feature of the leather and leather goods industries with Sudan.

The major areas discussed in the training sessions were:

1. Fashion trends
2. Standards
3. Procedures (Director General of Registry of Exporters and Importers in Federal Ministry of Industry and Trade)
4. The trainer, ALLPI Program Coordinator and ALLPI Cluster Expert visited some of the footwear workshops in Omdurman ;
5. The trainer , ALLPI Cluster Expert and the trainees visited National Leather Technology Center
6. Session in collaboration with Afrotan Tannery the biggest in term of producing the finished leather for the local industries and exports to regional and

international markets in Sudan;

7. ALLPI Executive Director gives overview on the opportunities in the domestic and regional markets;

A total of 20 trainees drawn from the following institutions participated in the Training:

- » Private Sector (owners and managers of footwear workshops and factories operating in Khartoum state)
- » Academic Institutions (Sudan University for Science & Technology Incubator and Karari Vocational Training Center)
- » Government institutions (National Leather technology Center – Ministry of Trade and Industry – Ministry of Labor and Human development Khartoum State)

At the conclusion of the Training, participants came up with recommendations:

- i. More training in exports readiness is needed so as the sector in Sudan can have a share in the international markets with particular focus in the exporting to COMESA market;
- ii. Visiting some of the workshops and factories to analyze the status of these workshops and factories;
- iii. Strengthen the relationship between SMEs and the supporting institutions literally (Karari Vocational Training Center, National Leather technology Center and Sudan University for Science &Technology Incubator)

Linking the Zambia Leather Industry to the Copper Mines Industry

The Expert from ALLPI with the consultant from Ethiopia Leather Industry Development Institute (LIDI) went to Ndola, Zambia to give training on Glove making from 19th to 26th November 2018 in Chingola Leather Cluster.

government initiatives and readiness to support Leather sector in general based on ALLPI's support to develop Leather value chain strategy.



Prof. Mwinyikione Mwinyihija, Visiting products produced by Trainees



Ms. Namubebo Akombaetwa Making an opening remark

The main objective of this specific Training was to build capacity of the selected SME's in industrial glove making and link them to Konkola Copper Mines (KCM) for product and marketing cooperation. This activity is in line with Zambia Leather Value Chain Strategy which the Ministry of Commerce, Trade and Industry is implementing with cooperation of ALLPI. This Strategy used as a roadmap for transforming the leather sector into a robust sector that would generate value in the Zambian economy, consequently contributing to the realization of the Vision 2030.

The Training program was officially opened by the Manager of Community Relations at KCM, Mr. Brian Siatubi; and Senior KCM Officials was also part of the opening ceremony. The Representative of Ministry of Commerce, Trade and Industry of Government of Zambia Ms. Namubebo Akombaetwa delivered speech about the

The Training was conducted by Mrs. Alemzenash Endale Leather goods and Glove Technician as a lead trainer from LIDI, Mr. Stephen Kawyanta from Zambia Leather Industry Association as a Co-trainer and ALLPI Investment, Trade and Marketing expert Mrs. Birkinesh Gonfa as a facilitator.

The main Topic of the training was:

- » Pattern preparation and measurement how to start tools and equipment used for glove making
- » How to cut glove Pattern
- » Paper Cutting exercise
- » Cutting exercise leather
- » Leather glove cutting and quality inspection
- » Machine control
- » Stitching exercise by paper



Partial View of the Training Session



- » Stitching exercise by leather
- » Assembling and stitching Glove, finishing operation,

20 SME's were participated in this specific training drawn from Chingola Leather Cluster and other Clusters outside of Chingola as well.

At the end of the training Closing remarks was delivered by Mr. Stephen Kawyanta from Zambia Leather Industry Association, Mr. Brian Siatubi. The Manager of Community Relations at KCM and Ms. Namubebo Akomaetwa from the Ministry of commerce, Trade and Industry. The final remark and the way forward speech was delivered by the Guest of Honor Professor. Prof. Mwinyikione Mwinyihija, Executive Director of ALLPI.



Participants Visiting the the Copper Mine



Partial View of Handing over of Certificates to Trainees

At the end of the closing session the certificate was issued and handover to participants by the guest of Honor and the Media was there to report the training outputs.



the next cooperation to develop SME Leather cluster with ALLPI also discussed and agreed.

The production order of Gloves by KCM to SME Leather



Discussion Meeting with ALLPI and KCM Representatives

As a part of continuous activity of this training and reviewing of MOU between ALLPI and KCM the meeting was conducted at the head quarter of KCM and the concerned personnel from Public relation, community development unit, environment concerned unit was participated. During the meeting different activities conducted by KCM as a part of corporate social responsibility was presented and



cluster based on the Bureau of standards of Zambia confirmation is one of the activities and training of Safety shoe training for selected SMEs was also part of the discussion. The trainees and ALLPI Team have got a chance to visit the KCM Production premises and visited Nichanga concentrator, Openpit and Smelter to observe

the whole safety issues in mining industry of Zambia. Konkola Copper Mines (KCM) is one of Zambia's largest

copper producers; with mining operations in Chingola, Chililabombwe, Kitwe and Nampundwe.

Government makes hide exports easier in Zimbabwe

Following reports of a large volume of cattle hides going to waste in Zimbabwe, the government there has decided to grant tax relief to make it easier for registered traders to export the material to tanners outside the country.

Previous policies placed a tax of 75 cents per kilo on hide exports and stipulated that 40% of Zimbabwean hides must remain in the country for processing by local tanners. National statistics agency, Zimstat, has reported that 60% of hides produced by the meat industry in 2017 went to waste.

Between January and August 2017, tanners exported

900 tonnes of processed hides, Zimstat said, which would signify 1,350 tonnes for the year. However, it puts raw hide production in Zimbabwe at around 5,000 tonnes per year, suggesting that the country's domestic leather industry processed less than 30% of the available resource for export. Some of tanners' output would, of course, have stayed in Zimbabwe.

As a result of the change, "registered merchants" have been allowed to ship hides outside the country without paying the tax.

Source : leatherbiz.com

Brazil's footwear exports down more than 10% in 2018

Brazil exported 113.47 million pairs of shoes for a total value of \$976 million in 2018, respective decreases of 10.8% and 10.5% compared to the previous year.

These figures were compiled and released by national footwear industry body Abicalçados.

After small signs of recovery in October and November, the Brazilian footwear industry ended 2018 on a negative note with exports falling 24.3% in volume and 16.5% in value in December.

In terms of value, the US was the most important export market for Brazilian shoes in 2018. Exports to this country were worth \$166.78 million, although this was a decrease of 12.2% compared to the previous year. The volume of exports to the US was down 5% to 10.76 million pairs.

Argentina still leads the way as an export destination in terms of volume. During 2018, it imported 11.8 million

pairs of shoes from Brazil, up 2% year-on-year. The value of these exports was down 5.2% to \$139.38 million.

Among the reasons Heitor Klein, executive president of Abicalçados, gave for the disappointing export performance in 2018 were "rough currency fluctuations", which he attributed to political uncertainty in Brazil and rising interest rates in the US. He also mentioned May's truckers' strike as a potential cause.

He was more optimistic when looking ahead, however, stating that a more stable environment for exporters should result in increases in 2019. He added that he expects a recovery of the North American market, at least in part due to the ongoing trade dispute between the US and China.

Source : Leatherbiz.com

Vietnam calls for co-operation between local and FDI companies

Vietnam's government has set the country's leather and footwear industry the target of bringing in export revenues of \$21.5 billion in 2019.

This would represent an increase of 10% of the figure the industry appears to have achieved in 2018. Phan Thi Thanh Xuân, secretary general of industry association Lefaso, has told local media that confirmed figures for the first 11 months of 2018 of almost \$17.7 billion, which is an increase of 8.4% compared to the same months in 2017. Lefaso's projected full-year figure for 2018 is \$19.5

billion.

Of that unconfirmed \$19.5 billion, Lefaso has said \$14 billion, almost 80% of the total, was contributed by foreign direct investment (FDI) manufacturers.

Commenting on the target for this year, Cao Quốc Hưng, a minister in the department of industry and commerce, said supply chain improvements will be required if exporters are to be able to guarantee the reliability of products made in Vietnam. The minister said the government

would like to see closer co-operation between FDI and local companies.

In 2014, there were disturbances in Vietnam because of political tensions in the region and rioters attacked and caused damage to factories run by FDI companies.

Source : Leatherbiz.com

Leather an obvious choice for Nigeria



The figures leading the Sokoto Investment Company Limited (SICL), the investment facilitator that is backing the new leather cluster in north-west Nigeria, have said leather is an obvious sector for the country to look to for economic development.

SICL chairman, Tukur Umar, and managing director, Muhammadu Buhari Dasuki, have said the federal government of Nigeria has long recognised that the country needs economic diversification “beyond and after oil”. As part of that, the government acknowledges the importance of the leather sector, the SICL leadership team insists.

At the time of the launch of the Sokoto project, called Pan African Leather, they told World Leather: “The national leather and leather products policy will enable government to attract more investment into the sector, as well as harness the country’s leather resources. Policy changes have been and are being adopted to create an enabling environment, including infrastructure development, quality accreditation and standards, fiscal measures and incentives, skills development and innovation and local patronage.”

Pan African Leather will include, in its first phase, the construction of a new tannery, Sokoto Tan, and a leather footwear production plant, Sokoto Shoe. SICL is hopeful of completing all the necessary preparatory work in the early part of 2019 and of starting production within two years.

Government minister for science and technology,

Ogbonnaya Onu, said last year that Nigeria is the second-biggest exporter of leather in Africa and eighteenth in the world, but that there is still great potential to expand the industry and to end the practice of exporting raw or semi-finished material to other countries. Dr Onu emphasised the importance of this in fighting poverty and in creating jobs and wealth.

SICL’s leaders have said it is “unbelievable” that with Nigeria’s population in excess of 180 million people, it is currently only producing 1.6 million pairs of shoes each year. “We intend to increase that number and change the way that ‘Made in Sokoto’ is viewed,” they commented.

SICL has contributed an initial round of seed funding for Pan African Leather. The project is being coordinated by London-based Pan African Enterprises (PAE), a social partnership platform that seeks to contribute to economic development, industry and innovation in Nigeria.

Image shows, standing (left to right): Bashir Gidado, Sokoto state commissioner for commerce, industry and tourism, Sir Richard Gozney, strategic adviser to PAE and former UK high commissioner to Nigeria, Tukur Umar, chairman of SICL. Seated (left to right) are: Muhammadu Buhari Dasuki, managing director of SICL, and Dawn Spetale, chief executive officer of PAE.

Source : Leatherbiz.com

New seminar programme for Chennai

In parallel with the 2019 India International Leather, which takes place in Chennai from February 1-3, the Council for Leather Exports (CLE) has organised a series of seminars with international speakers.

Speakers will include Stephen Sothmann, president of the US Hide, Skin and Leather Association and Fernando Bellese, marketing and sustainability manager for JBS Couros, both of whom will address the subject of the availability and quality of raw material from North and South America.

As part of the same programme, Egbert Dijkers, leader of innovation and sustainability at leather chemicals manufacturer Smit & zoon, will speak about the work Leather Naturally is doing to promote leather.

The seminars will take place in the ITC Grand Chola hotel in Chennai on February 2.

Source : Leatherbiz.com



Leather for Health, Wealth and Luxury!

ABOUT ALLPI

Africa Leather and Leather Products Institute (ALLPI) was chartered in 1990, with the endorsement of 17 COMESA Heads of State. ALLPI's main Mandate is to support the development of the leather sector in the Region. Over the years the Institute has created strong strategic linkages with Public and Private Sector Institutions in member countries. In addition to this, ALLPI has signed several Memoranda of Understanding (MoUs) with global institutions, in its pursuit to improve competitiveness of the leather sector in Africa in line with global dynamics.

ALLPI is headquartered in Addis Ababa, Ethiopia; and currently its membership encompasses ten countries, namely Burundi, Eritrea, Ethiopia, Kenya, Malawi, Rwanda, Uganda, Sudan, Zambia and Zimbabwe. The Institute has short term plans to expand its operations to Swaziland, Egypt, the Democratic Republic of Congo (DRC) and Madagascar.

The location of its office is strategic, as Addis Ababa is the capital city of Africa, where the African Union and other International Development Partners are located. Furthermore, Addis Ababa is the African gateway to any global destination, which makes ALLPI highly accessible and convenient for our regional and international partners and clients.

ALLPI Vision:

To be Africa's premier centre of excellence for a competitive leather sector in the global arena.

ALLPI Mission:

To facilitate Member States and link partners, enterprises and institutions for value addition, sustainability and competitiveness in the leather sector through Sharing of Knowledge.

Contact Address

For more information about ALLPI, please contact:
Africa Leather and Leather Products Institute (ALLPI)
P.O. Box 2358 Code 1110
Addis Ababa, Ethiopia
Phone: 251-11-4390228/4391319/4390327/4390928
Fax: 251-11-4390900
E-mail: comesa.llpi@ethionet.et
executive.director@allpi.int
Website: www.allpi.int