



# ALLPI QUARTERLY NEWSLETTER

Leather for Health, Wealth and Luxury!

**Jan . March 2018 (Issue No. 13)**

Contents	#
Africa is Honored in the International Council of Tanners (ICT)	1
ALLPI Expert Team Conducts Mission to Eritrea	1
Executive Director's Message	2
Leather Sector Policies familiarization in Sudan	4
Africa Leather and Leather Products Institute Conducts Training in Tanning Clinic at Nakuru Tannery Ltd., Nakuru, Kenya	5
Prof. Mwinyihija Mwinyikione Receives Honorary Doctoral Degree from the Sudan University of Science and Technology	5
Sudan Leather Development Experience Sharing Mission to Ethiopia	6
ALLPI Hosted the East Africa Community Delegates	7
Signs of stability for footwear industry 10 January 2018	8
Congress to Focus on Leather in Everyday Life	8
Kenyan Government has High Hopes for Leather Industry	8
Leather is a Strategic Sector for the Sudanese Economy	9
Nigeria Export Promotion Council to Sustain Intervention in \$60bn Leather Industry	9
TFL Japan managing director appointed to develop Ethiopian leather industry	10
Nigerian Leather Industry Can Create 700,000 Jobs	10
Pakistan - Tanners Export 66% More Leather but Earn Less	10

## Africa is Honored in the International Council of Tanners (ICT)

Africa is honored by getting an appointee to the position of Vice President of the International Council of Tanners (ICT). The appointed person by full consensus of the ICT is Prof. (Dr4) M. Mwinyihija, the Executive Director of Africa Leather and Leather Products Institute (ALLPI).



International Council of Tanners

The International Council of Tanners, that conducted its annual meeting on March 13, 2018 in Hong Kong elected new president, Lisa Howlett and vice President Prof. Mwinyihija to replace the former president, Richad Pai and his Team who have completed their two years term in office.

The appointment of Prof. Mwinyihija as vice president of ICT came at the right time where Africa is on the rise to claim its position as a global player in the production of high quality fashion-oriented leather products, and just few months after the 37th COMESA Council of Ministers, made a policy decision for the rebranding of COMESA – Leather and Leather Products (COMESA/LLPI) to Africa Leather and Leather Products Institute (ALLPI).

The representation of Africa in the ICT top management will enhance the visibility of the Africa leather sector potential to the wider global arena.

## ALLPI Expert Team Conducts Mission to Eritrea

Africa Leather and Leather Products Institute's (ALLPI) Expert Team led by its Programs Coordinator, Mr. Nicholas Mudungwe and composed of Prof. Mekonnen Hailemariam, Institutional Capacity Development and Consultancy Expert, Mr. Harrison Mungai Leather Value Chain and Tannery Expert and Two consultants from UV Enterprises-India, conducted a mission to Asmara from March 3 to 11 ,2018.



Certificate Number: 14079-Q15&E15-001  
ISO 9001, ISO 14001

**NEXT ISSUE  
MARCH 2018**

Continued on Page 3.....



**Prof. (Dr<sup>4</sup>) M. Mwinyihija, ED of ALLPI**

Dear Esteemed Readers,

Welcome to the first Quarter Newsletter of 2018!

With the first quarter 2018 now gone, I'm pleased to share with you some of the milestones already accomplished during the quarter under review whilst highlighting some of the major activities planned and accomplished.

The African continent started the year with a blessing by appointing me (by full consensus) the Vice President of the International Council of Tanners (ICT) in a colorful ceremony which took place during its annual general meeting held in Hong Kong on 13th March 2018.

As the Executive Director of Africa Leather and Leather Products Institute I will serve at the helm of the world's second most coveted position in the leather sector for a term of two years.

I'm delighted to inform you that this appointment came at the right time when Africa is on the rise to claim its position as a Global player in the production of high quality fashion-oriented leather and leather products. It was just a few months down the line when the COMESA Council of Ministers during its 37th meeting, made a policy decision for the rebranding of COMESA – Leather and Leather Products (COMESA/LLPI) to Africa Leather and Leather Products Institute (ALLPI).

As an International renowned scientist in the leather sector arena, and outstanding contribution to the development of leather sector in the African continent and Sudan in particular, the Senate of Sudan University of Science and Technology (SUST) awarded me an Honorary Doctorate in leather industries.

Other remarkable events during the first quarter of the year was the hosting (separately) of high-powered delegations from Sudanese Government and East African Community (EAC) who were on leather sector fact finding in Ethiopia and ALLPI in particular.

On the field of ALLPI planned activities, some of the most impressive accomplishments in the quarter encompassed; the technical assistance given to some Member States (MS) by sending ALLPI Team of Experts to strengthen leather development activities; training of public and private sectors in leather technology (tanning clinic) and other related fields.

To enhance capacity building in the sector, ALLPI assisted in developing curricula for Diploma in leather technology for Uganda Makerere University Business School (MUBS) and Eritrea Vocational Technical Training School.

The Institute on request, assisted some of its MS in developing strategy and policy documents; engaged international Environmental Experts to review Tanneries operation, effluent treatment and disposal system and submitted proposals to International Organizations to mention a few.

We continued to heighten our activities as you may witness from the contents of this Newsletter covering the first quarter.

Once again, ALLPI appreciates the support, feedback and information provided by those of you who participated in our activities, and kindly accept our appreciation for your collaboration with continued hard work and dedication. We value the insights you shared with us to reach where we are.

May the Almighty God Bless you all

Prof. (Dr<sup>4</sup>) Mwinyikione Mwinyihija

#### ALLPI Expert Team Conducts Mission to Eritrea ... (Continued from Page 1)



The main objectives of the mission were:

- » Validate the Vocational and Diploma level curricula on leather Technology;
- » Conduct training on Cluster Design and Implementation, and
- » Assess the operations of tanneries and their effluent treatment and disposal systems.

The Expert Team started its activities by holding a courtesy call on March 4, 2018 meeting held at the Ministry of Trade and Industry with the Director General Mr. Tadesse Woldeyohannes. The Meeting was also attended by other ministry officials and the Chairperson of Eritrea Leather and Allied Industry Association (ELAIA) Mr. Petros Semere.

The Team held the Vocational and Diploma Curricula validation and launch workshop on March 5, 2018 at Asmara Palace Hotel. The workshop was officially opened by Mr. Tadesse Woldeyohannes, Director General, Ministry of Trade and Industry, and was attended by 36 participants drawn from line ministries, Higher learning institutions, ELAIA, and actors from across the leather value chain. Both the Vocational and Diploma Curricula were validated after thorough discussions and further enrichment by the participants. The workshop evaluation summary results showed that 96% of the respondents indicated that the workshop achieved its set objectives and also made useful suggestions of additional activities to be included in the future.

The training workshop in Cluster designing and

implementation was held at Crystal Hotel from March 6 to 8, 2018. It was officially opened by the Director General, Mr. Tadesse Wodeyohanes. A total of 24 trainees, drawn from public and private sectors, took part in the training. Major topics covered during the training encompassed cluster preparation: from informal to formal, cluster development initiatives framework, cluster implementation and cluster monitoring and evaluation. At the end of the training trainees were made to evaluate the program, a summary of which showed that the training met the expectations of 95 percent of the participants and all of them indicated that they will be able to apply the knowledge learned. Participants were

also given certificates at the end of the training.

The UV Enterprises, Consultants, Mr. Perinkolam Parameswaran Viswanathan, CEO and Senior Consultant and Srinivasa Perumal Arun Oli Project Manager visited tanneries to conduct situational analysis on their operations and management of effluent in Asmara, parallel to ALLPI Experts mission. The UV Enterprises, under a contract with ALLPI to deliver a situational analysis of the issues identified and proposed technical options of addressing them. Thus, they are expected deliver documents detailing: the choice of technology on both effluent treatment and disposal; prepare and submit detailed designs, drawings and cost estimation of various short term and long-term options of improving effluent management. ALLPI tannery and leather value chain expert also made equipment (machinery) and operation situational assessment of the tanneries.

The ALLPI Expert Team at the end of its mission held a debriefing session with officials from the Ministry of Trade and Industry on March 10, 2018.



#### Leather Sector Policies familiarization in Sudan

The ALLPI Team of experts led by the it's Executive Director (ED) met high ranked Government officials for the purpose of familiarization on leather sector policies made the Government of Sudan and thereafter made field visits to get the right-hand information on the ground. The mission date was 18th – 24th March 2018.

The main objective of the mission was to: --

- i. Collect data (gather information) to enable the development of business plans for Sudan University of Science and Technology (SUST) leather incubator, National Leather Technology Center (NLTC) and Kerari Vocational Training Center,
- ii. Present draft report on hides and skins traceability study,
- iii. Hold strategy review workshop on Sudan's leather value chain strategy.

The ED and his entourage made courtesy call to H.E Dr. Abdo Daoud – State Minister of the Federal Ministry of Industry where he briefed the Minister on the Sudanese leather value chain strategy and the important of creating conducive policies to access affordable credit to SMEs and to attract investors to invest in the sector.



The ED also highlighted the need of centralized tannery wastes treatment designated next to clustering and support industries.

During his busy schedule, the ED also met with H.E the Minister of Investment and Industry – Khartoum State. The Minister briefed him on the functionality of Khartoum state leather council which is bearing fruits in supporting the federal council and what is remaining is to create awareness to stakeholders.

He also pointed out that Khartoum State slaughterhouse had been refurbished and five more modern slaughterhouses will be ready before the end of the year.

During his field visit program, which took him to North Kordofan- which is considered as one of the largest state in the production of livestock in Sudan. There, ED and his team was received by His Excellency, the Commissioner of Investment and Industry who gave them an overview of leather sector in North Kordofan.



On part, the ED informed the Governor that ALLPI will assist the Commission of Investment and industry train 50 SMEs in footwear and leather goods production in collaboration with SUST leather incubator and Kerari Vocational Training Centre and thereafter 12 of the trained trainees will be selected for advance training so that they could be the Training of Trainers (ToT).

After that, the following took place: -

- » Signing of two MoUs one with the Investment and Industry Commission and the one with Kordofan University respectively,
- » Touring of the following areas: -
  - local traditional shoe market,
  - livestock market,
  - some hide and skin collection agencies,
  - the site for the proposed slaughterhouse
  - free zone and the crops market in Alobied.

The team also made a tour to SUST leather incubator center, NLTC and Kerari Vocation and training center where ED disclosed that ALLPI is ready to assist the Government of Sudan in upgrading the center and starts offering Diploma within the next three years.

The team also presented the draft report on hides and skins traceability study in Sudan which was conducted by ALLPI before the winding up of their mission by conducting a two-day stakeholders' workshop on leather value chain strategy review.

During the tour, the ED was accompanied by Eng. Elsunni Hamid Ibrahim – Director of Sudan University for Science and Technology Leather Incubator Mr. Nasir who is ALLPI Cluster Development and Management Expert.

#### Africa Leather and Leather Products Institute Conducts Training in Tanning Clinic at Nakuru Tannery Ltd., Nakuru, Kenya



A training course in Tanning Clinic to Tannery Technicians operating in different tanneries was held at the Nakuru Tannery Ltd, Kenya from February 21 to 26, 2018. The training was organized by Africa Leather and Leather Products Institute in collaboration with the Kenya Leather Development Council and the United Chemicals company, Turkey. The trainers, Mr. Kadir Kubur and Mr. Nejat Bakkurt were from United Chemicals, Aliaga-Izmir, Turkey. A total of 10 Tannery senior technicians drawn from different parts of the country from public and private sectors, took part in the training. The purpose

of the training program was to enhance the productivity and quality finished leather production through improving the knowhow, skills and attitude of the Technicians in wet blue to crust and crust to finishing operations. The training will contribute a lot for the quality improvement of existing finishing operations.



The summary of the evaluation undertaken at the end of the training by the trainees as well as trainers indicated that the almost all of the participants were very satisfied with the training course contents and delivery.

#### Prof. Mwinyihija Mwinyikione Receives Honorary Doctoral Degree from the Sudan University of Science and Technology

Prof. Mwinyihija Mwinyikione, Executive Director of ALLPI, was awarded Honorary Doctoral Degree from Sudan University of Science and Technology on Thursday February 15, 2018.

The University conferred the Honorary Degree of Doctor of the University honoris causa on Mwinyihija Mwinyikione for his outstanding contribution for the development of the leather sector in the COMESA region in general in Sudan in particular.

Prof Mwinyihija holds four PhDs, in Environmental Science (Ecotoxicology and Bioremediation related to the Tanning Industry) at the University of Aberdeen, Scotland, UK; DSc in Remediation and Tannery Waste Management from the Atlantic University, USA and two other Doctoral degrees in Management from SMC-University, Switzerland UCN-Nicaragua. He is an internationally recognized Scientist in the field of the leather industry.

Prof. Mwinyikione Mwinyihija expressed his deep gratitude to University and said that it is special honour for him to receive an honorary degree form SUST, the biggest University in Sudan in area of Engineering and



related studies. He also said that the recognition given to him also reflects ALLPI's role in the leather sector development in the region.

All ALLPI staff congratulate Prof. Mwinyihija for his unparcellled dedication, outstanding leadership and achievements towards leather sector development in the African Continent.

## Sudan Leather Development Experience Sharing Mission to Ethiopia

A Team led by Deputy Head of COMESA Coordinating Unit of Ministry of Trade of Sudan Visited Different leather development related institutions in Ethiopia and held discussions from December 18-22 2017. The general objective of the visit was to share experiences and create Networking with different institutions focusing on leather development and COMESA related activities in Ethiopia.



The Mission visited and held a discussion with Leather Industry Development Institute of Ethiopia (LIDI) the first day to get experiences regarding the leather development policy and support areas of the Government of Ethiopia. The Team hosted by the representative of Director General of LIDI and Visited the facilities of LIDI in supporting the Industry like Model tannery, Model footwear factory, model Leather garment and accessories and research laboratory divisions in which the sector supported based on the demand and recommendations. The visitors impressed by the government commitment to support the Leather

industries in General. The team also got information about COMESA/African leather and Leather Product Institute activities in general and the Sudanese leather development support activities as a member states in particular. The team held a discussion with Ethiopian Ministry of Trade to get information about the COMESA free trade area activities and WTO accession stage of Ethiopian and shared the status of Sudan at this particular time. The future plan in penetrating and create networking of the market in the region was in a discussion agenda. To get experience about Cluster development especially in leather sector in Ethiopia the team visited the Ethio-International footwear cluster cooperative Society (EIFCCOS) and had a fruitful discussion and visited the premises in creating networking among Sudanese leather manufacturing industries. The team also visited one of Ethiopian shoe producers that exports to different parts of the world and got information about the status and experience of Ethiopia in manufacturing and export of footwear.



In general the team got information about the policies of the Government of Ethiopian towards leather sector development and the COMESA free trade are activities. The visits to different actors in the manufacturing of Leather gave them information about the status of leather sector development in Ethiopia. At last the Team hosted by Executive Director of African leather and leather product institute Professor Mwinyikione Mwinyihija for the observation and windup meeting and got the way forward message for the sustainable activities in the future.

## ALLPI Hosted the East Africa Community Delegates



Africa Leather and Leather Products Institute (ALLPI) Hosts East African Community (EAC) Secretariat in collaboration with the United Nations Industrial Development Organization (UNIDO) during 22nd -25th January 2018.

The purpose of the Mission was to share from the



Industry Development Institute of Ethiopia, Industrial Park Development Corporation Etc) and different sectors manufacturing companies (Automotive Industry Manufacturing, domestic and foreign footwear and glove manufacturers,).

The final meeting was also held at ALLPI Headquarters



Ethiopia experience from the perspective of industrial policy implementation.

ALLPI was officially requested to facilitate the experience sharing Mission to Ethiopia of the high-level EAC delegation.

The participants are from 5 countries which represents ECA secretariat, UNIDO representative from Dar-es-Salam, Tanzania and from partner states.

The delegate visited and held discussions with different government institution (Ethiopian Investment Commission, Ministry of Industry, Leather Industry Development Institute of Ethiopia, Textile and Garment



during the final day of the visit; and the impression they gained in the Mission to Ethiopia was reflected by the delegates.

ALLPI promised to support EAC in developing East Africa Leather strategy and the unpacking of Tanzania Leather Strategy. The future collaboration regarding raw hides and skins upgradation and capacity building training in establishing strong SME's also to be considered by signing MoU in the near future.

East Africa Community is one of the Regional Economic Communities in East Africa with Members Burundi, Kenya, Rwanda, Tanzania and Uganda.

#### Signs of stability for footwear industry 10 January 2018

Italian footwear association Assocalzaturifici has revealed that the country's shoe exports exceeded €6.2 billion during the first eight months of 2017.

This figure represents year-on-year increases of 2.2% in value and of 1.4% in volume.

Exports to EU markets grew slightly in value and volume, despite a 2.9% drop in the volume of exports to Germany.

Exports to the US were up more than 6% in volume but there was a 5.4% fall in the volume of exports to Canada. Assocalzaturifici pointed out that these figures predate the EU-Canada Comprehensive Economic Trade Agreement (CETA), which only came into force in September.

Sales of Italian shoes to countries in the Middle East grew 3.2% in volume, but the news from nations in the Far East was less positive as the volume of exports fell 6.8%. This was due to negative trends in Japan and Hong Kong,

which both saw decreases in volume of nearly 12%.

Reacting to the export figures, Annarita Pilotti, Assocalzaturifici president, said: "The year closes with signs of stability. Recovery still seems far off, however."

According to a recent survey by Assocalzaturifici, Italy's shoe production grew 0.7% in volume and 2.1% in value during the first nine months of 2017. This slow growth can be attributed in part to stagnating domestic consumption, which increased 0.4% in value but dropped 0.3% in volume.

The survey also offered data about the health of Italian footwear businesses. It revealed a 2% drop in the number of shoe factories active in Italy between January and September, which equates to the closure of nearly 100 units. Despite this, a 0.4% increase in the number of employees in the Italian shoe sector was recorded.

Source : <http://leatherbiz.com/fullitem.aspx?id=146931>

#### Congress to Focus on Leather in Everyday Life

The Leather Industries of America (LIA), the US Hide, Skin and Leather Association (USHSLA) and the International Council of Tanners (ICT) have released more information about the fourth World Leather Congress, which will take place in New York on July 16, 2019.

LIA and USHSLA jointly will host the congress with support from Lineapelle and Italian tanning industry body (UNIC); the congress will take place the day before the start of the 38th Lineapelle New York exhibition.

'Leather in Everyday Life' will be the theme of the World

Leather Congress. Speakers will represent the world of fashion and other users of finished leather, who will describe why leather is of value in their industries. The idea is to list the many positive ways in which leather touches the lives of people every day: in their homes, cars, clothing, sports and accessories. Other speakers will address the story and value of leather as an environmentally sustainable material.

The Congress will conclude with a cocktail party and fashion show, featuring collections from designers around the world, including the US, Italy, Brazil and China.

#### Kenyan Government has High Hopes for Leather Industry

The Kenyan government is backing the country's leather industry to create up to 70,000 new jobs by 2022, according to a leading official.

Betty Maina, principal secretary for industrialisation, said the government considers the leather sector to be "a critical component" for the economy.

As well as creating 70,000 jobs, she said the government hopes the leather sector can contribute Sh55 billion (around \$400,000 at current exchange rates) to the national economy by 2022.

Ms Maina was speaking in Nairobi during a meeting of the Kenya Leather Development Programme (KLDP). She said the training offered by this initiative would help the leather industry fulfil the above objectives.

During the meeting, KLDP presented the results of a study of the Kenyan leather industry conducted by the World Bank.

While the sector employs 14,000 people during the peak season, the informal sector accounts for 10,000 of these jobs, meaning the number drops significantly during the rest of the year, the report said.

The World Bank concluded that although there is good opportunity for growth, the leather industry's structure is restrictive, and the wealth is narrowly distributed among a small number of manufacturers. It said footwear is the biggest leathergoods subsector in Kenya.

Source : <http://leatherbiz.com/fullitem.aspx?id=147767>

#### Leather is a Strategic Sector for the Sudanese Economy

The Sudanese Minister of Industry, Dr Musa Karama, has said the leather industry can play an important role in combatting poverty and improving living standards in the country.

Speaking at the fourth meeting of the Sudanese Council for the Development of the Leather Sector, he described the leather sector as “economically and socially effective”.

During the meeting, which Dr Karama chaired, a range of issues were discussed, including the current position of the leather sector in Sudan, the opportunities it offers, and the expected contribution of this industry to the country’s economic development.

On this final point, Dr Karama said: “We expect it to add more value in the next stage as it is a strategic sector which provides hard currencies for the country.”

The Sudanese Council for the Development of the Leather Sector also used the meeting to call for the introduction of the value-added strategy developed by COMESA.

Its members said this organisation can support the Sudanese leather sector by encouraging the sharing of knowledge and skills between African countries.

<http://leatherbiz.com/fullitem.aspx?id=147739>

#### Nigeria Export Promotion Council to Sustain Intervention in \$60bn Leather Industry

THE leather industry is said to be worth over \$60 billion annually, and the Nigerian Export Promotion Council (NEPC) has assured that its intervention in the leather works value chain by training Nigerian youths will be sustained, even as it graduated the second batch of trainees over the weekend.

Over 200 persons across the country applied for the training, however, only 32 made the selection process for the free two-week intensive training course.

Speaking at the graduation ceremony in Ibadan, the Acting Executive Director, NEPC, Mr Abdulahi Sidi-Aliyu, who was accompanied by Southwest Regional Director, Mr Babatunde Faleke, said he was proud of the quality of products on display.

Sidi-Aliyu said, “It was after the successful hosting of the first Lagos Leather Fair that the need for an intervention programme to address challenges and enhance performance in the entire leather value chain through capacity building and skill acquisition to scale up production became of utmost importance. The world of leather is worth more than \$60billion annually. The leather industry in Nigeria, if properly harnessed, can take advantage of this opportunity.

“The Southwest regional office took up the responsibility to address the specific need along the leather value chain to build capacity, train and impart knowledge and practical skills to enhance production of finished high premium leather products that can compete in the international market.

To execute the training, NEPC engaged Femi Handbags, a leader in the leather bags industry, an internationally renowned bag maker, committed to excellence and

willing to impact and share the experience of over 25 years in the industry.

“The capacity building is aimed at creating a platform that will serve as a nucleus for creating a production hub for finished leather products for export through the engagement of talented youth for two weeks in each quarter.

“The partnership with Femi Handbags is in line with the council’s goal of building industrial capacity in sectors where Nigeria has a comparative advantage. It is important to note that the non-oil export is key for economic development and transformation.”

He charged trainees to put their skills to work by producing leather bags of international standard for export.

Mr Faleke, at the event, said, “We discovered there was a skill gap in the leather industry and we decided to build capacity to meet up with the demand for leather products.”

He commended the Femi Handbags CEO, Mrs Obafemi Olayebi, for being ready and willing to impart skills to others.

He called on stakeholders to support the creation of a hub to train more Nigerians in leather works among other skills that will boost the country’s exports.

The trainees who came from varying professional and educational backgrounds were required to demonstrate focus and a passion for the trade to be selected.

One of the graduating trainees, Phil Iwara, a legal professional, who came in from Port Harcourt, said, “The two weeks here have given direction to my life. I have found what I love doing and I will do it for the rest of my

life.”

The trainees expressed deep gratitude for the NEPC for the opportunity.

Source: Nigeria Tribune

### Nigerian Leather Industry Can Create 700,000 Jobs

Nigeria's leather industry can generate 700,000 jobs, science and technology minister Ogbonnaya Onu told the National Leather and Leather Products Policy Validation Workshop in Sokoto recently. He termed the leather industry, which generates 24.5 billion naira annually, as the next gold mine that holds the key to industrial growth, jobs and wealth creation.

The minister, whose message to the workshop was delivered by Okechukwu Okwumma, director general, National Centre for Technology Management, said

the leather industry is strategic to Nigeria's economic diversification, according to Nigerian media reports.

He said that the ministry would promote value addition in the industry using indigenous and innovative technologies.

Agriculture minister Audu Ogbe advised stakeholders to improve on hide and skin recovery and inspection mechanisms. (DS)

Source: Leatherbiz

### TFL Japan managing director appointed to develop Ethiopian leather industry

TFL Japan managing director Yasuhisa Nakamura will help develop the Ethiopian leather industry as part of a new project.

The Industrial Promotion Project is a bilateral technical cooperation lasting until 2020 between the Japan International Cooperation Agency and the Ministry of Trade in Ethiopia. The purpose of the project is the following:

To increase the export of leather products made with Ethiopia's Highland Sheep Leather through technical support e.g. regarding quality improvement and brand management

To identify new premium products for the export promotion through market research and promotional activities.

Nakamura was appointed in order to enhance the cross boarder collaboration between countries and to help to further develop the local tanning industry in an emerging market such as Ethiopia.

He will make the first visits to local tanneries in Ethiopia, which were selected by the Ethiopian Ministry of Trade, in March 2018.

### Pakistan - Tanners Export 66% More Leather but Earn Less

Tanners and other leather-sector companies in Pakistan exported material and finished products worth \$557.4 million in the first seven months of the current calendar year, July 2017-January 2018. This represents an increase of 1.5% compared to the previous financial year.

With regard to finished leather, tanners exported substantially more leather in the months in question in the 2017-2018 than the year before, with 17.7 million square-feet leaving Pakistan, an increase of almost

60%. Nevertheless, in value terms, the most recent results show a decline of 3%, with the figure dropping to under \$190 million.

Leather accessories exports rose by 3.5% year on year to reach \$309 million and footwear manufacturers shipped 5.4 million pairs of shoes, bringing in revenues of \$59.4 million. These footwear figures represent a decline in volume of 1.4% but an increase in value of 6%.

*Report courtesy of Leatherbiz*



## ABOUT ALLPI

Africa Leather and Leather Products Institute (ALLPI) was chartered in 1990, with the endorsement of 17 COMESA Heads of State. ALLPI's main Mandate is to support the development of the leather sector in the Region. Over the years the Institute has created strong strategic linkages with Public and Private Sector Institutions in member countries. In addition to this, ALLPI has signed several Memoranda of Understanding (MoUs) with global institutions, in its pursuit to improve competitiveness of the leather sector in Africa in line with global dynamics.

ALLPI is headquartered in Addis Ababa, Ethiopia; and currently its membership encompasses ten countries, namely Burundi, Eritrea, Ethiopia, Kenya, Malawi, Rwanda, Uganda, Sudan, Zambia and Zimbabwe. The Institute has short term plans to expand its operations to Swaziland, Egypt, the Democratic Republic of Congo (DRC) and Madagascar.

The location of its office is strategic, as Addis Ababa is the capital city of Africa, where the African Union and other International Development Partners are located. Furthermore, Addis Ababa is the African gateway to any global destination, which makes ALLPI highly

**Leather for Health, Wealth and Luxury!**

accessible and convenient for our regional and international partners and clients.

### **ALLPI Vision:**

To be Africa's premier leather sector centre of excellence in the global arena.

### **ALLPI Mission:**

To facilitate MSs and connect partners, enterprises and institutions for value addition and competitiveness in the leather sector through Sharing of Knowledge, Adaption and Adoption of innovations at various value chain levels.

## Address

*For more information about ALLPI, please contact:*

*Africa Leather and Leather Products Institute (ALLPI)*

*P.O. Box 2358 Code 1110*

*Addis Ababa, Ethiopia*

*Phone: 251—11-4390228/4391319/4390327/4390928*

*Fax: 251-11-4390900*

*E-mail: [comesa.llpi@ethionet.et](mailto:comesa.llpi@ethionet.et)*

*[executive.director@allpi.int](mailto:executive.director@allpi.int)*

*Website: [www.allpi.int](http://www.allpi.int)*